



BMC
TRAINING

COMPANY PROFILE

BMC Training (Pty) Ltd

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SECTION 01

About Us

BMC TRAINING (Pty) Ltd is a South African company, with registration number 2023/508520/07. It is a medium-sized and wholly PDI-owned firm supported by dynamic professional trainers and facilitators, who are experts in their fields of specialisation. The company specialises in events planning and the training of professionals in a variety of fields. The training company focuses its energy on providing alternative-thinking ideas to delegates who attend our training workshops. The company has business interests in South Africa and the African continent at large.

At BMC Training, we believe in empowering individuals and organisations through knowledge, skills, and practical learning. Our mission is to provide high-quality training solutions that inspire growth, unlock potential, and drive success. With a commitment to excellence and innovation, we create learning experiences that are engaging, relevant, and tailored to meet the evolving needs of today's world.

Welcome

Our training courses and workshops are designed to give professionals a valuable and competitive advantage in an ever-evolving world. The training sessions are not only informative, but interesting and accommodating, ensuring that our delegates experience a friendly, interactive and comfortable atmosphere. The emphasis is on addressing the individual needs of each delegate through specific needs analysis, surveys and client interactions.

“Empowering individuals and organisations through knowledge, skills, and practical learning.”

SECTION 02

Vision & Mission

Vision

To consistently deliver excellent training courses and seminars which set the highest standards in our industry.

Mission

To provide professional, high-quality training and consulting services that enable our clients to develop and implement the strategies, techniques, processes, and systems they need to deliver high performance.

Objectives

We at BMC Training aim to:

- ▶ Deliver great customer satisfaction, which we evaluate through customer satisfaction surveys and feedback.
- ▶ Provide excellent services which add value to our customers and their industry sector.
- ▶ Utilise high-calibre instructors and consultants who are well known and respected in their industry.
- ▶ Create a great working environment which enables team spirit, innovation, and goal achievement.
- ▶ Provide efficient and effective administration based on globally certified quality-management best practices.

SECTION 03

Our Values

The principles that guide how we work with our clients and one another.

Integrity

We demonstrate loyalty, honesty and ethical behaviour, placing the success of our business, its people, and our customers ahead of any personal gain.

Excellence

We cultivate a culture of continuous improvement in our organisation and our people, to deliver the highest-quality services and top-quality courses.

Responsibility

We deliver on our commitments, admit to any mistakes, and are happy to be held accountable for our performance.

Customer Satisfaction

We aim to satisfy and exceed our customers' expectations by understanding their needs and working with high energy and enthusiasm.

Innovation

We provide our clients with up-to-date thinking and approaches, enabling them to continuously improve how they implement best practices.

Mutual Relationships

We work closely with our clients, considering them to be our partners, for our mutual benefit.

SECTION 04

Our Strengths

What sets BMC Training apart in the market.

Access to top-quality trainers and consultants from many countries.

We encourage innovative thinking and the exchange of ideas.

The understanding and skills to deliver client-specific strategies.

We keep our customers close and build lasting customer loyalty.

Our activities advance the knowledge, skills, attitudes and careers of our clients' employees.

Expertise across diverse industries — Oil & Gas, Manufacturing, Finance, Military and Government.

Through our excellent people, we provide real-world solutions to current real-world issues.

SECTION 05

Our Courses

We offer a wide variety of professional courses, including:

Executive Courses. *e.g.* Director's duties; the 21st-century company/board secretary's role; managing legal in-house; and risk management for Directors.

Management Courses. *e.g.* Project management, compliance risk management, AML/CTF, IFRS, marketing, PR, and CSR.

Laboratory Courses. *e.g.* Statistical method validation for testing laboratories; ISO 17025 internal auditing; good clinical laboratory practices; and the ISO 17025 Laboratory QMS.

Electrical Courses. *e.g.* Transformer testing and oil analysis; basic electrical course; high voltage for electrical technicians; and simulation of electrical power systems.

TOPIC AREAS THAT WE COVER

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| 1. Accounting & IFRS | 14. Deal Documentation | 27. Loan Documentation |
| 2. Agribusiness | 15. Debt / Leveraged Finance | 28. Mergers and Acquisitions |
| 3. Asset Management | 16. Environmental, Social & Governance (ESG) | 29. Private Equity |
| 4. Banking | 17. Financial Crime Compliance | 30. Project Finance |
| 5. Blockchain & Cryptocurrency | 18. Financial Modelling | 31. Real Estate |
| 6. Bonds | 19. Flotation | 32. Report Writing and Business Plans |
| 7. Business and Law Contracts | 20. Hedge Fund | 33. Retail Banking |
| 8. Compliance | 21. Insolvency & Restructuring | 34. Risk Management |
| 9. Corporate Credit | 22. Intellectual Property | 35. SMCR (Senior Managers & Certification Regime) |
| 10. Corporate Finance | 23. Investment Banking | 36. Soft Skills |
| 11. Corporate Finance Regulatory Courses | 24. Islamic Finance | 37. Tax |
| 12. Courses for Managers & Directors of Private and Public Companies | 25. Legal Courses | 38. Trade Finance |
| 13. Credit Risk | 26. Live Webinars | 39. Valuation |